

FORD MOTABILITY PRICE GUIDE

3 Year Contract Hire Prices - Customer Price List

Effective 1 July 2018 - 30 September 2018



Motability

The leading car scheme for disabled people



Premium Paint and Rear Parking Sensors will be included as Free Options on all new Ford cars contracted through the Motability Scheme by a Ford Authorised Dealer (if not already included as Standard). This offer excludes Exclusive body colours. Where Exclusive colours are available to order, they are at additional cost. For details and availability, refer to the retail price list or consult your Ford Dealer. Note that Mondeo, S-MAX and Galaxy are fitted with both Front and Rear Parking Sensors. No cash alternative is available.

Vehicle shown is an S-MAX and is for illustration purposes only.



FORD MOTABILITY CONTRACT HIRE POLICY

KEY

DLA, PIP & AFIP		WPMS	
Advance Payment	Weekly Payment	Advance Payment	Weekly Payment
£0	T/A	£0	£56.75

Where:

DLA/PIP and and AFIP - Recipients of the Disability Living Allowance - Higher Rate Mobility Supplement, Personal Independence Payments or Armed Forces Independence Payments.

WPMS - Recipients of the War Pensioners Mobility Supplement

Advance Payment - The amount payable at the start of the 3 year Contract Hire period.

T/A - Total Weekly Allowance

FUEL CONSUMPTION

Ø The fuel economy figures quoted throughout this price guide are achieved by following strict EU governed test procedures and are specifically designed to enable customers to compare vehicles from all manufacturers on a like-for-like basis. Fuel consumption is directly affected by the length of the journey; number of passengers and amount of luggage carried; individual driving style; road and traffic conditions; weather conditions; vehicle age, mileage, condition and standard of maintenance; use of vehicle features such as air conditioning; and any modifications to the vehicle such as the addition of a roof rack. Your fuel economy will vary based on these and other factors and, for these reasons, many drivers may not achieve the EU fuel economy figures (below) in day-to-day driving, although the vehicle is technically capable of doing so.

The declared fuel / energy consumptions, CO2 emissions and electric range are measured according to the technical requirements and specifications of the European Regulation (EC) 715/2007 and (EC) 692/2008 as last amended. Fuel consumption and CO2 emissions are specified for a vehicle variant and not for a single car. The applied standard test procedure enables comparisons between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors are very important in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contains data for all new passenger car models is available at any point of sale free of charge or can be downloaded from <http://carfueldata.dft.gov.uk/>.

From 1 September 2017, certain new vehicles will be type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) according (EU) 2017/1151 as last amended, which is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions. From 1 September 2018 the WLTP will fully replace the New European Drive Cycle (NEDC), which is the current test procedure. During NEDC Phase-out, WLTP fuel consumption and CO2 emissions are being correlated back to NEDC. There will be some variance to the previous fuel economy and emissions as some elements of the tests have altered i.e., same car might have different fuel consumption and CO2 emissions.

Notes and Conditions

Applications must be received and accepted by Motability Operations Limited between 1 July 2018 to 30 September 2018.

All vehicles require the total allowance to be committed for the 3 year contract period and any subsequent increases in the allowance are forfeited.

Where a monetary value is shown any subsequent increases in the allowance will be paid by the DWP to the recipient.

Prices are true and accurate at the time of publishing. Prices change from time to time.

Ford Motor Company Ltd. reserve the right to change prices without prior notification.



KA+

Available from Nil Advance Payment

2018 Model Year

Model	Engine	VTN	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS	
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment
Studio									
	1.2 Ti-VCT 70PS	722557	Petrol	Manual	Stage 6	£0	£53.75	£0	£53.71
Zetec									
	1.2 Ti-VCT 70PS	722556	Petrol	Manual	Stage 6	£0	£54.75	£0	£54.71
	1.2 Ti-VCT 85PS	722550	Petrol	Manual	Stage 6	£0	£55.75	£0	£55.70

Fuel Economy mpg (l/100km) and CO ₂ Emissions			
Urban	Extra -Urban	Combined	CO ₂ Emissions (g/km) Ⓞ
42.8 (6.6)	70.6 (4.0)	56.5 (5.0)	114
42.8 (6.6)	70.6 (4.0)	56.5 (5.0)	114
42.8 (6.6)	70.6 (4.0)	56.5 (5.0)	114



All New Fiesta 3-door hatchback

Available from £95 Advance Payment

2018.75 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km) and CO ₂ Emissions				
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO ₂ Emissions (g/km) \emptyset	
Zetec													
	1.1 85PS	Petrol	Manual	Stage 6.2	£95	T/A	£0	£61.44	44.1 (6.4)	65.7 (4.3)	55.4 (5.1)	114	
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£95	T/A	£0	£61.44	49.6 (5.7)	68.9 (4.1)	60.1 (4.7)	106	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£195	T/A	£0	£62.10	39.2 (7.2)	61.4 (4.6)	50.4 (5.6)	125	
	1.5 TDCi 85PS	Diesel	Manual	Stage 6.2	£395	T/A	£0	£63.44	68.9 (4.1)	83.1 (3.4)	74.3 (3.8)	96	
Zetec with Navigation													
	1.1 85PS	Petrol	Manual	Stage 6.2	£95	T/A	£0	£61.44	44.1 (6.4)	65.7 (4.3)	55.4 (5.1)	114	
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£95	T/A	£0	£61.44	49.6 (5.7)	68.9 (4.1)	60.1 (4.7)	106	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£195	T/A	£0	£62.10	39.2 (7.2)	61.4 (4.6)	50.4 (5.6)	125	
	1.5 TDCi 85PS	Diesel	Manual	Stage 6.2	£395	T/A	£0	£63.44	68.9 (4.1)	83.1 (3.4)	74.3 (3.8)	96	
B&O Play Zetec													
	1.1 85PS	Petrol	Manual	Stage 6.2	£95	T/A	£0	£61.44	44.1 (6.4)	65.7 (4.3)	55.4 (5.1)	114	
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£95	T/A	£0	£61.44	49.6 (5.7)	68.9 (4.1)	60.1 (4.7)	106	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£195	T/A	£0	£62.10	39.2 (7.2)	61.4 (4.6)	50.4 (5.6)	125	
	1.5 TDCi 85PS	Diesel	Manual	Stage 6.2	£395	T/A	£0	£63.44	68.9 (4.1)	83.1 (3.4)	74.3 (3.8)	96	
Titanium													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£295	T/A	£0	£62.77	49.6 (5.7)	68.9 (4.1)	60.1 (4.7)	106	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£345	T/A	£0	£63.10	49.6 (5.7)	68.9 (4.1)	60.1 (4.7)	107	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£395	T/A	£0	£63.44	38.7 (7.3)	60.1 (4.7)	49.6 (5.7)	127	
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£395	T/A	£0	£63.44	68.9 (4.1)	83.1 (3.4)	74.3 (3.8)	96	
B&O Play Titanium													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£295	T/A	£0	£62.77	49.6 (5.7)	68.9 (4.1)	60.1 (4.7)	106	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£345	T/A	£0	£63.10	49.6 (5.7)	68.9 (4.1)	60.1 (4.7)	107	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£395	T/A	£0	£63.44	38.7 (7.3)	60.1 (4.7)	49.6 (5.7)	127	
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£395	T/A	£0	£63.44	68.9 (4.1)	83.1 (3.4)	74.3 (3.8)	96	
Titanium X													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£395	T/A	£0	£63.44	49.6 (5.7)	68.9 (4.1)	60.1 (4.7)	106	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£445	T/A	£0	£63.77	49.6 (5.7)	68.9 (4.1)	60.1 (4.7)	107	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£495	T/A	£0	£64.10	38.7 (7.3)	60.1 (4.7)	49.6 (5.7)	127	
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£495	T/A	£0	£64.10	68.9 (4.1)	83.1 (3.4)	74.3 (3.8)	96	



All New Fiesta 3-door hatchback

Available from £95 Advance Payment

2018.75 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km) and CO ₂ Emissions				
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO ₂ Emissions (g/km) \emptyset	
ST-Line													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£395	T/A	£0	£63.44	48.7 (5.8)	67.3 (4.2)	58.9 (4.8)	108	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£445	T/A	£0	£63.77	48.7 (5.8)	67.3 (4.2)	58.9 (4.8)	108	
	1.0T EcoBoost 140PS	Petrol	Manual	Stage 6.2	£545	T/A	£0	£64.43	47.1 (6.0)	65.7 (4.3)	57.7 (4.9)	112	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£545	T/A	£0	£64.43	38.2 (7.4)	60.1 (4.7)	49.6 (5.7)	128	
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£595	T/A	£0	£64.76	58.9 (4.8)	72.4 (3.9)	65.7 (4.3)	109	
ST-Line with Navigation													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£395	T/A	£0	£63.44	48.7 (5.8)	67.3 (4.2)	58.9 (4.8)	108	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£445	T/A	£0	£63.77	48.7 (5.8)	67.3 (4.2)	58.9 (4.8)	108	
	1.0T EcoBoost 140PS	Petrol	Manual	Stage 6.2	£545	T/A	£0	£64.43	47.1 (6.0)	65.7 (4.3)	57.7 (4.9)	112	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£545	T/A	£0	£64.43	38.2 (7.4)	60.1 (4.7)	49.6 (5.7)	128	
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£595	T/A	£0	£64.76	58.9 (4.8)	72.4 (3.9)	65.7 (4.3)	109	
ST-Line X													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£395	T/A	£0	£63.44	48.7 (5.8)	67.3 (4.2)	58.9 (4.8)	108	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£445	T/A	£0	£63.77	48.7 (5.8)	67.3 (4.2)	58.9 (4.8)	108	
	1.0T EcoBoost 140PS	Petrol	Manual	Stage 6.2	£545	T/A	£0	£64.43	47.1 (6.0)	65.7 (4.3)	57.7 (4.9)	112	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£495	T/A	£0	£64.10	38.2 (7.4)	60.1 (4.7)	49.6 (5.7)	128	
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£495	T/A	£0	£64.10	58.9 (4.8)	72.4 (3.9)	65.7 (4.3)	109	
Vignale													
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£695	T/A	£0	£65.42	48.7 (5.8)	67.3 (4.2)	60.1 (4.7)	108	
	1.0T EcoBoost 140PS	Petrol	Manual	Stage 6.2	£795	T/A	£0	£66.14	47.1 (6.0)	65.7 (4.3)	57.7 (4.9)	112	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£895	T/A	£0	£66.74	38.2 (7.4)	60.1 (4.7)	49.6 (5.7)	127	
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£595	T/A	£0	£64.76	58.9 (4.8)	72.4 (3.9)	65.7 (4.3)	109	



All New Fiesta 5-door hatchback

Available from £95 Advance Payment

2018.75 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km) and CO ₂ Emissions				
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO ₂ Emissions (g/km) \emptyset	
Zetec													
	1.1 85PS	Petrol	Manual	Stage 6.2	£95	T/A	£0	£61.44	44.1 (6.4)	65.7 (4.3)	55.4 (5.1)	114	
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£95	T/A	£0	£61.44	48.7 (5.8)	68.9 (4.1)	58.9 (4.8)	110	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£195	T/A	£0	£62.10	39.2 (7.2)	61.4 (4.6)	50.4 (5.6)	125	
	1.5 TDCi 85PS	Diesel	Manual	Stage 6.2	£395	T/A	£0	£63.44	68.9 (4.1)	83.1 (3.4)	74.3 (3.8)	96	
Zetec with Navigation													
	1.1 85PS	Petrol	Manual	Stage 6.2	£95	T/A	£0	£61.44	44.1 (6.4)	65.7 (4.3)	55.4 (5.1)	114	
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£95	T/A	£0	£61.44	48.7 (5.8)	68.9 (4.1)	58.9 (4.8)	110	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£195	T/A	£0	£62.10	39.2 (7.2)	61.4 (4.6)	50.4 (5.6)	125	
	1.5 TDCi 85PS	Diesel	Manual	Stage 6.2	£395	T/A	£0	£63.44	68.9 (4.1)	83.1 (3.4)	74.3 (3.8)	96	
B&O Play Zetec													
	1.1 85PS	Petrol	Manual	Stage 6.2	£95	T/A	£0	£61.44	44.1 (6.4)	65.7 (4.3)	55.4 (5.1)	114	
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£95	T/A	£0	£61.44	48.7 (5.8)	68.9 (4.1)	58.9 (4.8)	110	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£195	T/A	£0	£62.10	39.2 (7.2)	61.4 (4.6)	50.4 (5.6)	125	
	1.5 TDCi 85PS	Diesel	Manual	Stage 6.2	£395	T/A	£0	£63.44	68.9 (4.1)	83.1 (3.4)	74.3 (3.8)	96	
Titanium													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£295	T/A	£0	£62.77	48.7 (5.8)	68.9 (4.1)	58.9 (4.8)	110	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£345	T/A	£0	£63.10	49.6 (5.7)	68.9 (4.1)	60.1 (4.7)	107	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£395	T/A	£0	£63.44	39.2 (7.2)	61.4 (4.6)	50.4 (5.6)	125	
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£395	T/A	£0	£63.44	60.1 (4.7)	74.3 (3.8)	67.2 (4.2)	107	
B&O Play Titanium													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£295	T/A	£0	£62.77	48.7 (5.8)	68.9 (4.1)	58.9 (4.8)	110	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£345	T/A	£0	£63.10	49.6 (5.7)	68.9 (4.1)	60.1 (4.7)	107	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£395	T/A	£0	£63.44	39.2 (7.2)	61.4 (4.6)	50.4 (5.6)	125	
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£395	T/A	£0	£63.44	60.1 (4.7)	74.3 (3.8)	67.2 (4.2)	107	
Titanium X													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£395	T/A	£0	£63.44	48.7 (5.8)	68.9 (4.1)	58.9 (4.8)	110	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£445	T/A	£0	£63.77	49.6 (5.7)	68.9 (4.1)	60.1 (4.7)	107	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£495	T/A	£0	£64.10	39.2 (7.2)	61.4 (4.6)	50.4 (5.6)	125	
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£495	T/A	£0	£64.10	60.1 (4.7)	74.3 (3.8)	67.2 (4.2)	107	



All New Fiesta 5-door hatchback

Available from £95 Advance Payment

2018.75 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km) and CO ₂ Emissions				
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO ₂ Emissions (g/km) \emptyset	
ST-Line													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£395	T/A	£0	£63.44	47.9 (5.9)	65.7 (4.3)	57.7 (4.9)	111	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£445	T/A	£0	£63.77	47.9 (5.9)	65.7 (4.3)	57.7 (4.9)	111	
	1.0T EcoBoost 140PS	Petrol	Manual	Stage 6.2	£545	T/A	£0	£64.43	44.8 (6.3)	62.8 (4.5)	55.4 (5.1)	116	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£545	T/A	£0	£64.43	38.2 (7.4)	60.1 (4.7)	49.6 (5.7)	128	
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£595	T/A	£0	£64.76	58.9 (4.8)	72.4 (3.9)	65.7 (4.3)	109	
ST-Line with Navigation													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£395	T/A	£0	£63.44	47.9 (5.9)	65.7 (4.3)	57.7 (4.9)	111	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£445	T/A	£0	£63.77	47.9 (5.9)	65.7 (4.3)	57.7 (4.9)	111	
	1.0T EcoBoost 140PS	Petrol	Manual	Stage 6.2	£545	T/A	£0	£64.43	44.8 (6.3)	62.8 (4.5)	55.4 (5.1)	116	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£545	T/A	£0	£64.43	38.2 (7.4)	60.1 (4.7)	49.6 (5.7)	128	
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£595	T/A	£0	£64.76	58.9 (4.8)	72.4 (3.9)	65.7 (4.3)	109	
ST-Line X													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£395	T/A	£0	£63.44	47.9 (5.9)	65.7 (4.3)	57.7 (4.9)	111	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£445	T/A	£0	£63.77	47.9 (5.9)	65.7 (4.3)	57.7 (4.9)	111	
	1.0T EcoBoost 140PS	Petrol	Manual	Stage 6.2	£545	T/A	£0	£64.43	44.8 (6.3)	62.8 (4.5)	55.4 (5.1)	116	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£495	T/A	£0	£64.10	38.2 (7.4)	60.1 (4.7)	49.6 (5.7)	128	
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£495	T/A	£0	£64.10	58.9 (4.8)	72.4 (3.9)	65.7 (4.3)	109	
Vignale													
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	1.0T EcoBoost 140PS	Petrol	Manual	Stage 6.2	£795	T/A	£0	£66.14	44.8 (6.3)	62.8 (4.5)	55.4 (5.1)	115	
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£895	T/A	£0	£66.74	38.7 (7.3)	60.1 (4.7)	49.6 (5.7)	127	
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£595	T/A	£0	£64.76	58.9 (4.8)	72.4 (3.9)	65.7 (4.3)	109	



All New Fiesta Active 5-doorhatchback

Available from £295 Advance Payment

2018.75 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km) and CO ₂ Emissions			
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO ₂ Emissions (g/km) \emptyset
Active												
	1.0T EcoBoost 85PS	Petrol	Manual	Stage 6.2	£295	T/A	£0	£62.77	47.9 (5.9)	64.2 (4.4)	56.5 (5.0)	113
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£395	T/A	£0	£63.44	47.9 (5.9)	64.2 (4.4)	56.5 (5.0)	113
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£545	T/A	£0	£64.43	36.2 (7.8)	55.4 (5.1)	46.3 (6.1)	138
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£445	T/A	£0	£63.77	47.9 (5.9)	64.2 (4.4)	56.5 (5.0)	113
	1.5 TDCi 85PS	Diesel	Manual	Stage 6.2	£595	T/A	£0	£64.76	64.2 (4.4)	76.4 (3.7)	70.6 (4.0)	103
Active + Nav												
	1.0T EcoBoost 85PS	Petrol	Manual	Stage 6.2	£295	T/A	£0	£62.77	47.9 (5.9)	64.2 (4.4)	56.5 (5.0)	113
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£395	T/A	£0	£63.44	47.9 (5.9)	64.2 (4.4)	56.5 (5.0)	113
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£545	T/A	£0	£64.43	36.2 (7.8)	55.4 (5.1)	46.3 (6.1)	138
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£445	T/A	£0	£63.77	47.9 (5.9)	64.2 (4.4)	56.5 (5.0)	113
	1.5 TDCi 85PS	Diesel	Manual	Stage 6.2	£595	T/A	£0	£64.76	64.2 (4.4)	76.4 (3.7)	70.6 (4.0)	103
Active B&O Play												
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£495	T/A	£0	£64.10	47.9 (5.9)	64.2 (4.4)	56.5 (5.0)	113
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£645	T/A	£0	£65.09	36.2 (7.8)	55.4 (5.1)	46.3 (6.1)	138
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£545	T/A	£0	£64.43	47.9 (5.9)	64.2 (4.4)	56.5 (5.0)	113
	1.0T EcoBoost 140PS	Petrol	Manual	Stage 6.2	£695	T/A	£0	£65.42	44.8 (6.3)	61.4 (4.6)	54.3 (5.2)	118
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£695	T/A	£0	£65.42	58.9 (4.8)	68.9 (4.1)	64.2 (4.4)	112
Active B&O Play + Nav												
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£495	T/A	£0	£64.10	47.9 (5.9)	64.2 (4.4)	56.5 (5.0)	113
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£645	T/A	£0	£65.09	36.2 (7.8)	55.4 (5.1)	46.3 (6.1)	138
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£545	T/A	£0	£64.43	47.9 (5.9)	64.2 (4.4)	56.5 (5.0)	113
	1.0T EcoBoost 140PS	Petrol	Manual	Stage 6.2	£695	T/A	£0	£65.42	44.8 (6.3)	61.4 (4.6)	54.3 (5.2)	118
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£695	T/A	£0	£65.42	58.9 (4.8)	68.9 (4.1)	64.2 (4.4)	112
Active X												
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£595	T/A	£0	£64.76	47.9 (5.9)	64.2 (4.4)	56.5 (5.0)	113
	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6.2	£745	T/A	£0	£65.76	36.2 (7.8)	55.4 (5.1)	46.3 (6.1)	138
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£645	T/A	£0	£65.09	47.9 (5.9)	64.2 (4.4)	56.5 (5.0)	113
	1.0T EcoBoost 140PS	Petrol	Manual	Stage 6.2	£895	T/A	£0	£66.74	44.8 (6.3)	61.4 (4.6)	54.3 (5.2)	118
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£795	T/A	£0	£66.14	58.9 (4.8)	68.9 (4.1)	64.2 (4.4)	112



New EcoSport

Available from £95 Advance Payment

2018.75 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km) and CO ₂ Emissions				
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO ₂ Emissions (g/km) Ø	
Zetec													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£95	T/A	£0	£61.44	45.6 (6.2)	58.9 (5.3)	53.3 (5.3)	121	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£145	T/A	£0	£61.77	45.6 (6.2)	60.1 (4.7)	53.3 (5.3)	120	
	1.0T EcoBoost 125PS	Petrol	Automatic	Stage 6.2	£195	T/A	£0	£62.10	37.2 (7.6)	54.3 (5.2)	45.6 (6.2)	140	
	1.5 EcoBlue 100PS	Diesel	Manual	Stage 6	£395	T/A	£0	£63.44	61.4 (4.6)	70.6 (4.0)	67.3 (4.2)	111	
Zetec + Navigation													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£95	T/A	£0	£61.44	45.6 (6.2)	58.9 (5.3)	53.3 (5.3)	121	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£145	T/A	£0	£61.77	45.6 (6.2)	60.1 (4.7)	53.3 (5.3)	120	
	1.0T EcoBoost 125PS	Petrol	Automatic	Stage 6.2	£195	T/A	£0	£62.10	37.2 (7.6)	54.3 (5.2)	45.6 (6.2)	140	
	1.5 EcoBlue 100PS	Diesel	Manual	Stage 6	£395	T/A	£0	£63.44	61.4 (4.6)	70.6 (4.0)	67.3 (4.2)	111	
Titanium													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£195	T/A	£0	£62.10	45.6 (6.2)	58.9 (4.8)	53.3 (5.3)	120	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£295	T/A	£0	£62.77	45.6 (6.2)	60.1 (4.7)	53.3 (5.3)	119	
	1.0T EcoBoost 125PS	Petrol	Automatic	Stage 6.2	£345	T/A	£0	£63.10	37.2 (7.6)	54.3 (5.2)	45.6 (6.2)	140	
	1.5 EcoBlue 100PS	Diesel	Manual	Stage 6	£495	T/A	£0	£64.10	61.4 (4.6)	70.6 (4.0)	67.3 (4.2)	110	
	1.5 EcoBlue 125PS	Diesel	Manual	Stage 6.2	£595	T/A	£0	£64.76	60.1 (4.7)	67.3 (4.2)	64.2 (4.4)	113	
	1.5 EcoBlue 125PS AWD	Diesel	Manual	Stage 6.2	£695	T/A	£0	£65.43	55.4 (5.1)	61.4 (4.6)	58.9 (4.8)	125	
ST-Line													
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£395	T/A	£0	£63.44	45.6 (6.2)	58.9 (4.8)	53.3 (5.3)	120	
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£495	T/A	£0	£64.10	45.6 (6.2)	60.1 (4.7)	53.3 (5.3)	119	
	1.0T EcoBoost 125PS	Petrol	Automatic	Stage 6.2	£545	T/A	£0	£64.43	37.2 (7.6)	54.3 (5.2)	45.6 (6.2)	140	
	1.0T EcoBoost 140PS	Petrol	Manual	Stage 6.2	£595	T/A	£0	£64.76	45.6 (6.2)	60.1 (4.7)	53.3 (5.3)	119	
	1.5 EcoBlue 125PS	Diesel	Manual	Stage 6.2	£795	T/A	£0	£66.14	60.1 (4.7)	67.3 (4.2)	64.2 (4.4)	113	
	1.5 EcoBlue 125PS AWD	Diesel	Manual	Stage 6.2	£895	T/A	£0	£66.74	55.4 (5.1)	61.4 (4.6)	58.9 (4.8)	125	

All-New Focus Hatchback

Available from £395 Advance Payment

2019 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	WPMS				Fuel Economy mpg (l/100km) and CO ₂ Emissions					
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO ₂ Emissions (g/km) Ø		
Zetec														
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£395	T/A	£0	£63.44	48.7 (5.8)	68.9 (4.1)	60.1 (4.7)	107		
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£445	T/A	£0	£63.77	47.9 (5.9)	67.3 (4.2)	58.9 (4.8)	108		
	1.5 EcoBlue 120PS	Diesel	Manual	Stage 6.2	£745	T/A	£0	£65.76	70.6 (4.0)	80.7 (3.5)	78.5 (3.6)	96		
	1.5 EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£1,545	T/A	£465	T/A	60.1 (4.7)	72.4 (3.9)	67.3 (4.2)	111		
Zetec + Nav														
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£395	T/A	£0	£63.44	48.7 (5.8)	68.9 (4.1)	60.1 (4.7)	107		
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£445	T/A	£0	£63.77	47.9 (5.9)	67.3 (4.2)	58.9 (4.8)	108		
	1.5 EcoBlue 120PS	Diesel	Manual	Stage 6.2	£745	T/A	£0	£65.76	70.6 (4.0)	80.7 (3.5)	78.5 (3.6)	96		
	1.5 EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£1,545	T/A	£465	T/A	60.1 (4.7)	72.4 (3.9)	67.3 (4.2)	111		
ST-Line														
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£495	T/A	£0	£64.10	47.1 (6.0)	65.7 (4.3)	57.7 (4.9)	111		
	1.5 EcoBlue 120PS	Diesel	Manual	Stage 6.2	£845	T/A	£0	£66.42	70.6 (4.0)	80.7 (3.5)	78.5 (3.6)	97		
	1.5 EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£1,695	T/A	£615	T/A	58.9 (4.8)	70.6 (4.0)	65.7 (4.3)	113		
ST-Line + Nav														
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£495	T/A	£0	£64.10	47.1 (6.0)	65.7 (4.3)	57.7 (4.9)	111		
	1.5 EcoBlue 120PS	Diesel	Manual	Stage 6.2	£845	T/A	£0	£66.42	70.6 (4.0)	80.7 (3.5)	78.5 (3.6)	97		
	1.5 EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£1,695	T/A	£615	T/A	58.9 (4.8)	70.6 (4.0)	65.7 (4.3)	113		
ST-Line X														
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£645	T/A	£0	£65.09	45.6 (6.2)	62.8 (4.5)	55.4 (5.1)	115		
	1.5 EcoBlue 120PS	Diesel	Manual	Stage 6.2	£945	T/A	£52	£66.74	65.7 (4.3)	76.4 (3.7)	72.4 (3.9)	104		
	1.5 EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£995	T/A	£102	£66.74	54.3 (5.2)	64.2 (4.4)	60.1 (4.7)	123		
Titanium														
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£495	T/A	£0	£64.10	47.9 (5.9)	67.3 (4.2)	58.9 (4.8)	108		
	1.5 EcoBlue 120PS	Diesel	Manual	Stage 6.2	£845	T/A	£0	£66.42	70.6 (4.0)	80.7 (3.5)	78.5 (3.6)	96		
	1.5 EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£1,695	T/A	£615	T/A	60.1 (4.7)	72.4 (3.9)	67.3 (4.2)	111		
Titanium X														
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£645	T/A	£0	£65.09	47.1 (6.0)	65.7 (4.3)	57.7 (4.9)	111		
	1.5 EcoBlue 120PS	Diesel	Manual	Stage 6.2	£945	T/A	£52	£66.74	70.6 (4.0)	80.7 (3.5)	78.5 (3.6)	97		
	1.5 EcoBlue 120PS	Diesel	Automatic	Stage 6.2	£1,895	T/A	£815	T/A	58.9 (4.8)	70.6 (4.0)	65.7 (4.3)	113		



Focus 5-door hatchback

Available from £Nil Advance Payment

2017.5 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	WPMS				Fuel Economy mpg (l/100km) and CO ₂ Emissions					
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO ₂ Emissions (g/km) \emptyset		
Zetec Edition														
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6	£0	T/A	£0	£60.81	49.6 (5.7)	72.4 (3.9)	61.4 (4.6)	105		
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6	£45	T/A	£0	£61.11	49.6 (5.7)	68.9 (4.1)	60.1 (4.7)	108		
	1.0T EcoBoost 125PS	Petrol	Automatic	Stage 6	£45	T/A	£0	£61.11	38.2 (7.4)	64.2 (4.4)	51.4 (5.5)	125		
	1.5 TDCi 120PS	Diesel	Manual	Stage 6	£345	T/A	£0	£63.10	65.7 (4.3)	83.1 (3.4)	74.3 (3.8)	99		
ST-Line														
	1.0T EcoBoost 125PS	Petrol	Automatic	Stage 6	£245	T/A	£0	£62.44	38.2 (7.4)	64.2 (4.4)	51.4 (5.5)	125		
	1.0T EcoBoost 140PS	Petrol	Manual	Stage 6	£45	T/A	£0	£61.11	45.6 (6.2)	68.9 (4.1)	57.7 (4.9)	112		
	1.5 TDCi 120PS	Diesel	Manual	Stage 6	£445	T/A	£0	£63.77	65.7 (4.3)	83.1 (3.4)	74.3 (3.8)	99		
	1.5 TDCi 120PS	Diesel	Automatic	Stage 6	£1,145	T/A	£65	T/A	67.3 (4.2)	78.5 (3.6)	74.3 (3.8)	99		
ST-Line X														
	1.0T EcoBoost 140PS	Petrol	Manual	Stage 6	£545	T/A	£0	£64.43	45.6 (6.2)	68.9 (4.1)	57.7 (4.9)	112		
	1.5 TDCi 120PS	Diesel	Manual	Stage 6	£945	T/A	£52	£66.74	65.7 (4.3)	83.1 (3.4)	74.3 (3.8)	99		
Titanium														
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6	£45	T/A	£0	£61.11	49.6 (5.7)	72.4 (3.9)	61.4 (4.6)	105		
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6	£95	T/A	£0	£61.44	49.6 (5.7)	68.9 (4.1)	60.1 (4.7)	108		
	1.0T EcoBoost 125PS	Petrol	Automatic	Stage 6	£245	T/A	£0	£62.44	38.2 (7.4)	64.2 (4.4)	51.4 (5.5)	125		
	1.5T EcoBoost 150PS	Petrol	Manual	Stage 6	£395	T/A	£0	£63.44	40.4 (7.0)	61.4 (4.6)	51.4 (5.5)	127		
	1.5 TDCi 120PS	Diesel	Manual	Stage 6	£495	T/A	£0	£64.10	65.7 (4.3)	83.1 (3.4)	74.3 (3.8)	99		
Titanium X														
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6	£695	T/A	£0	£65.42	49.6 (5.7)	68.9 (4.1)	60.1 (4.7)	108		



Focus ST

Available from £1,845 Advance Payment

2017.5 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km) and CO ₂ Emissions				
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO ₂ Emissions (g/km) \varnothing	
Hatchback													
ST-3	2.0TDCI185PS	Diesel	Manual	Stage 6	£1,845	T/A	£765	T/A	56.5 (5.0)	74.3 (3.8)	67.3 (4.2)	110	



C-MAX

Available from Nil Advance Payment

2018.5 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km) and CO ₂ Emissions			
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO ₂ Emissions (g/km) ^Ø
Zetec												
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£0	£59.75	£0	£59.70	43.5 (6.5)	56.5 (5.0)	50.4 (5.6)	127
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£45	T/A	£0	£61.11	42.2 (6.7)	55.4 (5.1)	49.6 (5.7)	129
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£395	T/A	£0	£63.44	53.3 (5.3)	64.2 (4.4)	60.1 (4.7)	125
	1.5 TDCi 120PS	Diesel	Automatic	Stage 6.2	£995	T/A	£102	£66.74	54.3 (5.2)	62.8 (4.5)	60.1 (4.7)	124
Zetec with Navigation												
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£0	£59.75	£0	£59.70	43.5 (6.5)	56.5 (5.0)	50.4 (5.6)	127
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£45	T/A	£0	£61.11	42.2 (6.7)	55.4 (5.1)	49.6 (5.7)	129
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£395	T/A	£0	£63.44	53.3 (5.3)	64.2 (4.4)	60.1 (4.7)	125
	1.5 TDCi 120PS	Diesel	Automatic	Stage 6.2	£995	T/A	£102	£66.74	54.3 (5.2)	62.8 (4.5)	60.1 (4.7)	124
Titanium												
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£45	T/A	£0	£61.11	42.8 (6.6)	55.4 (5.1)	49.6 (5.7)	130
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£95	T/A	£0	£61.44	41.5 (6.8)	54.3 (5.2)	48.7 (5.8)	131
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£495	T/A	£0	£64.10	52.3 (5.4)	62.8 (4.5)	58.9 (4.8)	127
	1.5 TDCi 120PS	Diesel	Automatic	Stage 6.2	£1,245	T/A	£165	T/A	52.3 (5.4)	58.9 (5.3)	56.5 (5.0)	132
Titanium with Navigation												
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£45	T/A	£0	£61.11	42.8 (6.6)	55.4 (5.1)	49.6 (5.7)	130
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£95	T/A	£0	£61.44	41.5 (6.8)	54.3 (5.2)	48.7 (5.8)	131
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£495	T/A	£0	£64.10	52.3 (5.4)	62.8 (4.5)	58.9 (4.8)	127
	1.5 TDCi 120PS	Diesel	Automatic	Stage 6.2	£1,245	T/A	£165	T/A	52.3 (5.4)	58.9 (5.3)	56.5 (5.0)	132
Titanium X												
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£395	T/A	£0	£63.44	41.5 (6.8)	54.3 (5.2)	48.7 (5.8)	131
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£695	T/A	£0	£65.43	52.3 (5.4)	62.8 (4.5)	58.9 (4.8)	127
	1.5 TDCi 120PS	Diesel	Automatic	Stage 6.2	£1,295	T/A	£215	T/A	52.3 (5.4)	58.9 (5.3)	56.5 (5.0)	132
Titanium X with Navigation												
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£395	T/A	£0	£63.44	41.5 (6.8)	54.3 (5.2)	48.7 (5.8)	131
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£695	T/A	£0	£65.43	52.3 (5.4)	62.8 (4.5)	58.9 (4.8)	127
	1.5 TDCi 120PS	Diesel	Automatic	Stage 6.2	£1,345	T/A	£265	T/A	52.3 (5.4)	58.9 (5.3)	56.5 (5.0)	132



Grand C-MAX

Available from £145 Advance Payment

2018.5 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km) and CO ₂ Emissions			
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO ₂ Emissions (g/km)-Ø
Zetec												
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£145	T/A	£0	£61.77	41.5 (6.8)	53.3 (5.3)	47.9 (5.9)	133
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£295	T/A	£0	£62.77	41.5 (6.8)	53.3 (5.3)	47.9 (5.9)	134
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£645	T/A	£0	£65.09	50.4 (5.6)	60.1 (4.7)	57.7 (4.9)	131
	1.5 TDCi 120PS	Diesel	Automatic	Stage 6.2	£1,345	T/A	£265	T/A	51.4 (5.5)	56.5 (5.0)	47.9 (5.9)	136
Zetec with Navigation												
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£145	T/A	£0	£61.77	41.5 (6.8)	53.3 (5.3)	47.9 (5.9)	133
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£295	T/A	£0	£62.77	40.9 (6.9)	52.3 (5.4)	47.1 (6.0)	134
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£645	T/A	£0	£65.09	50.4 (5.6)	60.1 (4.7)	57.7 (4.9)	131
	1.5 TDCi 120PS	Diesel	Automatic	Stage 6.2	£1,395	T/A	£315	T/A	51.4 (5.5)	56.5 (5.0)	47.9 (5.9)	136
Titanium												
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£295	T/A	£0	£62.77	40.4 (7.0)	52.3 (5.4)	47.1 (6.0)	136
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£445	T/A	£0	£63.77	40.9 (6.9)	52.3 (5.4)	47.1 (6.0)	136
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£845	T/A	£0	£66.42	49.6 (5.7)	58.9 (4.8)	56.5 (5.0)	134
	1.5 TDCi 120PS	Diesel	Automatic	Stage 6.2	£1,495	T/A	£415	T/A	48.7 (5.8)	53.3 (5.3)	51.4 (5.5)	145
Titanium with Navigation												
	1.0T EcoBoost 100PS	Petrol	Manual	Stage 6.2	£295	T/A	£0	£62.77	40.4 (7.0)	52.3 (5.4)	47.1 (6.0)	136
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£445	T/A	£0	£63.77	40.9 (6.9)	52.3 (5.4)	47.1 (6.0)	136
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£845	T/A	£0	£66.42	49.6 (5.7)	58.9 (4.8)	56.5 (5.0)	134
	1.5 TDCi 120PS	Diesel	Automatic	Stage 6.2	£1,495	T/A	£415	T/A	48.7 (5.8)	53.3 (5.3)	51.4 (5.5)	145
Titanium X												
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£995	T/A	£102	£66.74	40.9 (6.9)	52.3 (5.4)	47.1 (6.0)	136
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£1,145	T/A	£65	T/A	49.6 (5.7)	58.9 (4.8)	56.5 (5.0)	134
	1.5 TDCi 120PS	Diesel	Automatic	Stage 6.2	£1,595	T/A	£515	T/A	48.7 (5.8)	53.3 (5.3)	51.4 (5.5)	145
Titanium X with Navigation												
	1.0T EcoBoost 125PS	Petrol	Manual	Stage 6.2	£995	T/A	£102	£66.74	40.9 (6.9)	52.3 (5.4)	47.1 (6.0)	136
	1.5 TDCi 120PS	Diesel	Manual	Stage 6.2	£1,145	T/A	£65	T/A	49.6 (5.7)	58.9 (4.8)	56.5 (5.0)	134
	1.5 TDCi 120PS	Diesel	Automatic	Stage 6.2	£1,595	T/A	£515	T/A	48.7 (5.8)	53.3 (5.3)	51.4 (5.5)	145



Kuga

Available from £295 Advance Payment

2018.75 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km) and CO ₂ Emissions					
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO ₂ Emissions (g/km) \varnothing		
Zetec														
	1.5T EcoBoost 120PS FWD (S/S)	Petrol	Manual	Stage 6.2	£295	T/A	£0	£62.77	27.7 (10.2)	42.8 (6.6)	35.3 (8.0)	181		
	1.5T EcoBoost 150PS FWD (S/S)	Petrol	Manual	Stage 6.2	£445	T/A	£0	£63.77	26.9 (10.5)	44.1 (6.4)	35.8 (7.9)	181		
	1.5 TDCi 120PS FWD	Diesel	Manual	Stage 6.2	£495	T/A	£0	£64.10	47.9 (5.9)	60.1 (4.7)	54.3 (5.2)	137		
	2.0 TDCi 150PS AWD	Diesel	Manual	Stage 6.2	£1,395	T/A	£315	T/A	34.9 (8.1)	48.7 (5.8)	47.9 (5.9)	154		
	2.0 TDCi 150PS AWD	Diesel	Automatic	Stage 6.2	£1,995	T/A	£915	T/A	44.8 (6.3)	51.4 (5.5)	46.3 (6.1)	161		
Zetec with Navigation														
	1.5T EcoBoost 120PS FWD (S/S)	Petrol	Manual	Stage 6.2	£295	T/A	£0	£62.77	27.7 (10.2)	42.8 (6.6)	35.3 (8.0)	181		
	1.5T EcoBoost 150PS FWD (S/S)	Petrol	Manual	Stage 6.2	£495	T/A	£0	£64.10	26.9 (10.5)	44.1 (6.4)	35.8 (7.9)	181		
	1.5 TDCi 120PS FWD	Diesel	Manual	Stage 6.2	£495	T/A	£0	£64.10	47.9 (5.9)	60.1 (4.7)	54.3 (5.2)	137		
	2.0 TDCi 150PS AWD	Diesel	Manual	Stage 6.2	£1,395	T/A	£315	T/A	34.9 (8.1)	48.7 (5.8)	47.9 (5.9)	154		
	2.0 TDCi 150PS AWD	Diesel	Automatic	Stage 6.2	£1,995	T/A	£915	T/A	44.8 (6.3)	51.4 (5.5)	46.3 (6.1)	161		
Titanium														
	1.5T EcoBoost 150PS FWD (S/S)	Petrol	Manual	Stage 6.2	£595	T/A	£0	£64.76	26.9 (10.5)	44.1 (6.4)	35.8 (7.9)	181		
	1.5 TDCi 120PS FWD	Diesel	Manual	Stage 6.2	£695	T/A	£0	£65.43	47.9 (5.9)	60.1 (4.7)	54.3 (5.2)	137		
	2.0 TDCi 150PS FWD	Diesel	Manual	Stage 6.2	£1,095	T/A	£15	T/A	34.9 (8.1)	48.7 (5.8)	47.9 (5.9)	154		
	2.0 TDCi 180PS AWD	Diesel	Manual	Stage 6.2	£1,795	T/A	£715	T/A	32.8 (8.6)	44.8 (6.3)	39.2 (7.2)	189		
	2.0 TDCi 180PS AWD	Diesel	Automatic	Stage 6.2	£2,195	T/A	£1,115	T/A	41.5 (6.8)	42.8 (6.6)	42.2 (6.7)	176		
Titanium X														
	1.5T EcoBoost 150PS FWD (S/S)	Petrol	Manual	Stage 6.2	£795	T/A	£0	£66.14	26.9 (10.5)	44.1 (6.4)	35.8 (7.9)	181		
	1.5 TDCi 120PS FWD	Diesel	Manual	Stage 6.2	£1,195	T/A	£115	T/A	47.9 (5.9)	60.1 (4.7)	54.3 (5.2)	137		
	2.0 TDCi 150PS FWD	Diesel	Manual	Stage 6.2	£1,495	T/A	£415	T/A	34.9 (8.1)	48.7 (5.8)	47.9 (5.9)	154		
	2.0 TDCi 180PS AWD	Diesel	Manual	Stage 6.2	£2,195	T/A	£1,115	T/A	32.8 (8.6)	44.8 (6.3)	39.2 (7.2)	189		
	2.0 TDCi 180PS AWD	Diesel	Automatic	Stage 6.2	£2,395	T/A	£1,315	T/A	41.5 (6.8)	42.8 (6.6)	42.2 (6.7)	176		



Kuga

Available from £295 Advance Payment

2018.75 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km) and CO ₂ Emissions					
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO ₂ Emissions (g/km) \varnothing		
ST-Line														
	1.5T EcoBoost 150PS FWD (S/S)	Petrol	Manual	Stage 6.2	£695	T/A	£0	£65.43	28.2 (10.0)	44.1 (6.4)	36.7 (7.7)	176		
	1.5 TDCi 120PS FWD	Diesel	Manual	Stage 6.2	£995	T/A	£102	£66.74	50.4 (5.6)	56.5 (5.0)	54.3 (5.2)	137		
	2.0 TDCi 150PS FWD	Diesel	Manual	Stage 6.2	£1,395	T/A	£315	T/A	37.2 (7.6)	49.6 (5.7)	48.7 (5.8)	151		
	2.0 TDCi 180PS AWD	Diesel	Manual	Stage 6.2	£1,895	T/A	£815	T/A	35.3 (8.0)	45.6 (6.2)	40.9 (6.9)	181		
	2.0 TDCi 180PS AWD	Diesel	Automatic	Stage 6.2	£2,295	T/A	£1,215	T/A	42.2 (6.7)	44.1 (6.4)	43.5 (6.5)	171		
ST-Line X														
	1.5T EcoBoost 150PS FWD (S/S)	Petrol	Manual	Stage 6.2	£945	T/A	£52	£66.74	28.2 (10.0)	44.1 (6.4)	36.7 (7.7)	176		
	1.5 TDCi 120PS FWD	Diesel	Manual	Stage 6.2	£1,345	T/A	£265	T/A	50.4 (5.6)	56.5 (5.0)	54.3 (5.2)	137		
	2.0 TDCi 150PS FWD	Diesel	Manual	Stage 6.2	£1,845	T/A	£765	T/A	37.2 (7.6)	49.6 (5.7)	48.7 (5.8)	151		
	2.0 TDCi 180PS AWD	Diesel	Manual	Stage 6.2	£2,245	T/A	£1,165	T/A	35.3 (8.0)	45.6 (6.2)	40.9 (6.9)	181		
	2.0 TDCi 180PS AWD	Diesel	Automatic	Stage 6.2	£2,645	T/A	£1,565	T/A	42.2 (6.7)	44.1 (6.4)	43.5 (6.5)	171		
Vignale														
	1.5 TDCi 120PS FWD	Diesel	Manual	Stage 6.2	£2,395	T/A	£1,315	T/A	50.4 (5.6)	56.5 (5.0)	54.3 (5.2)	137		
	2.0 TDCi 150PS FWD	Diesel	Manual	Stage 6.2	£2,895	T/A	£1,815	T/A	37.2 (7.6)	49.6 (5.7)	48.7 (5.8)	151		

Kuga Zetec, Titanium, Titanium X and Vignale are eligible for free of charge Appearance Pack worth £425, where fitted, for applications received and accepted 1 July to 30 September 2018



Mondeo Hatchback

Available from £2,595 Advance Payment

2018.75 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km) and CO ₂ Emissions			
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO ₂ Emissions (g/km) \emptyset
Zetec Edition												
	2.0 Duratorq TDCi 150PS ECO	Diesel	Manual	Stage 6.2	£2,595	T/A	£1,515	T/A	52.3 (5.4)	64.2 (4.4)	58.9 (4.8)	124
	2.0 Duratorq TDCi 150PS	Diesel	Automatic	Stage 6.2	£2,895	T/A	£1,815	T/A	46.3 (6.1)	57.7 (4.9)	52.3 (5.4)	142
Titanium Edition												
	2.0 Duratorq TDCi 150PS	Diesel	Manual	Stage 6.2	£2,995	T/A	£1,915	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	130
	2.0 Duratorq TDCi 150PS ECO	Diesel	Manual	Stage 6.2	£2,645	T/A	£1,565	T/A	52.3 (5.4)	64.2 (4.4)	58.9 (4.8)	124
	2.0 Duratorq TDCi 150PS	Diesel	Automatic	Stage 6.2	£3,095	T/A	£2,015	T/A	46.3 (6.1)	57.7 (4.9)	52.3 (5.4)	142
	2.0 Duratorq TDCi 180PS	Diesel	Manual	Stage 6.2	£2,695	T/A	£1,615	T/A	49.6 (5.7)	60.1 (4.7)	55.4 (5.1)	132
	2.0 Duratorq TDCi 180PS	Diesel	Automatic	Stage 6.2	£2,795	T/A	£1,715	T/A	47.9 (5.9)	58.9 (4.8)	54.3 (5.2)	138
	2.0 Duratorq TDCi 180PS AWD	Diesel	Automatic	Stage 6.2	£3,395	T/A	£2,315	T/A	44.1 (7.0)	58.9 (5.6)	53.3 (6.1)	161
	2.0 TiVCT	P/Electric	Automatic	Stage 6.2	£2,745	T/A	£1,665	T/A	57.7 (4.9)	74.3 (3.8)	58.9 (4.8)	108
ST-Line Edition												
	2.0 Duratorq TDCi 180PS	Diesel	Automatic	Stage 6.2	£3,195	T/A	£2,115	T/A	47.9 (5.9)	58.9 (4.8)	54.3 (5.2)	138
	2.0 Duratorq TDCi 180PS AWD	Diesel	Automatic	Stage 6.2	£3,745	T/A	£2,665	T/A	44.1 (7.0)	58.9 (5.6)	53.3 (6.1)	161



Mondeo Estate

Available from £2,295 Advance Payment

2018.75 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km) and CO ₂ Emissions			
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO ₂ Emissions (g/km) \emptyset
Zetec Edition												
	2.0 Duratorq TDCi 150PS ECO	Diesel	Manual	Stage 6.2	£2,495	T/A	£1,415	T/A	50.4 (5.6)	62.8 (4.5)	57.7 (4.9)	125
	2.0 Duratorq TDCi 150PS	Diesel	Manual	Stage 6.2	£2,545	T/A	£1,465	T/A	50.4 (5.6)	60.1 (4.7)	56.5 (5.0)	132
	2.0 Duratorq TDCi 150PS	Diesel	Automatic	Stage 6.2	£2,595	T/A	£1,515	T/A	45.6 (6.2)	56.5 (5.0)	52.3 (5.4)	144
Titanium Edition												
	2.0 Duratorq TDCi 150PS	Diesel	Manual	Stage 6.2	£2,745	T/A	£1,665	T/A	50.4 (5.6)	60.1 (4.7)	56.5 (5.0)	132
	2.0 Duratorq TDCi 150PS ECO	Diesel	Manual	Stage 6.2	£2,595	T/A	£1,515	T/A	50.4 (5.6)	62.8 (4.5)	57.7 (4.9)	125
	2.0 Duratorq TDCi 150PS	Diesel	Automatic	Stage 6.2	£2,795	T/A	£1,715	T/A	45.6 (6.2)	56.5 (5.0)	52.3 (5.4)	144
	2.0 Duratorq TDCi 180PS	Diesel	Manual	Stage 6.2	£2,295	T/A	£1,215	T/A	49.6 (5.7)	60.1 (5.1)	55.4 (5.1)	134
	2.0 Duratorq TDCi 180PS	Diesel	Automatic	Stage 6.2	£2,395	T/A	£1,315	T/A	46.3 (6.1)	55.6 (5.0)	52.3 (5.4)	142
	2.0 Duratorq TDCi 180PS AWD	Diesel	Automatic	Stage 6.2	£3,095	T/A	£2,015	T/A	44.1 (7.1)	58.9 (5.8)	53.3 (6.3)	165
ST-Line Edition												
	2.0 Duratorq TDCi 180PS	Diesel	Manual	Stage 6.2	£2,795	T/A	£1,715	T/A	49.6 (5.7)	60.1 (4.7)	55.4 (5.1)	134
	2.0 Duratorq TDCi 180PS	Diesel	Automatic	Stage 6.2	£2,895	T/A	£1,815	T/A	46.3 (6.1)	55.6 (5.0)	52.3 (5.4)	142



S-MAX

Available from £1,045 Advance Payment

2018.25 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km) and CO ₂ Emissions				
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO ₂ Emissions (g/km) Ⓞ	
Zetec													
	1.5T EcoBoost SCTi 160PS	Petrol	Manual	Stage 6	£1,045	T/A	£152	£66.74	35.3 (8.0)	50.4 (5.6)	43.5 (6.5)	149	
	2.0 Duratorq TDCi 120PS	Diesel	Manual	Stage 6	£1,845	T/A	£765	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129	
	2.0 Duratorq TDCi 150PS	Diesel	Manual	Stage 6	£1,645	T/A	£565	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129	
	2.0 Duratorq TDCi 150PS	Diesel	Automatic	Stage 6	£2,045	T/A	£965	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129	
Titanium													
	1.5T EcoBoost SCTi 160PS	Petrol	Manual	Stage 6	£1,245	T/A	£165	T/A	35.3 (8.0)	50.4 (5.6)	43.5 (6.5)	149	
	2.0 Duratorq TDCi 150PS	Diesel	Manual	Stage 6	£1,745	T/A	£665	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129	
	2.0 Duratorq TDCi 150PS AWD	Diesel	Manual	Stage 6	£2,995	T/A	£1,915	T/A	46.3 (6.1)	57.7 (4.9)	52.3 (5.4)	139	
	2.0 Duratorq TDCi 150PS	Diesel	Automatic	Stage 6	£2,645	T/A	£1,565	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129	
	2.0 Duratorq TDCi 180PS	Diesel	Manual	Stage 6	£2,145	T/A	£1,065	T/A	48.7 (5.8)	58.9 (4.8)	54.3 (5.2)	134	
	2.0 Duratorq TDCi 180PS	Diesel	Automatic	Stage 6	£3,145	T/A	£2,065	T/A	44.1 (6.4)	52.3 (5.4)	48.7 (5.8)	149	



Galaxy

Available From £1,295 Advance Payment

2018.25 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km) and CO ₂ Emissions					
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO ₂ Emissions (g/km) \emptyset		
Zetec														
	1.5T EcoBoost SCTi 160PS	Petrol	Manual	Stage 6	£1,295	T/A	£215	T/A	35.3 (8.0)	50.4 (5.6)	43.5 (6.5)	149		
	2.0 Duratorq TDCi 120PS	Diesel	Manual	Stage 6	£1,495	T/A	£415	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129		
	2.0 Duratorq TDCi 150PS	Diesel	Manual	Stage 6	£1,595	T/A	£515	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129		
	2.0 Duratorq TDCi 150PS	Diesel	Automatic	Stage 6	£2,495	T/A	£1,415	T/A	47.9 (5.9)	58.9 (4.8)	54.3 (5.2)	134		
Zetec with Navigation														
	1.5T EcoBoost SCTi 160PS	Petrol	Manual	Stage 6	£1,295	T/A	£215	T/A	35.3 (8.0)	50.4 (5.6)	43.5 (6.5)	149		
	2.0 Duratorq TDCi 120PS	Diesel	Manual	Stage 6	£1,495	T/A	£415	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129		
	2.0 Duratorq TDCi 150PS	Diesel	Manual	Stage 6	£1,595	T/A	£515	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129		
	2.0 Duratorq TDCi 150PS	Diesel	Automatic	Stage 6	£2,495	T/A	£1,415	T/A	47.9 (5.9)	58.9 (4.8)	54.3 (5.2)	134		
Titanium														
	1.5T EcoBoost SCTi 160PS	Petrol	Manual	Stage 6	£1,595	T/A	£515	T/A	35.3 (8.0)	50.4 (5.6)	43.5 (6.5)	149		
	2.0 Duratorq TDCi 150PS	Diesel	Manual	Stage 6	£1,795	T/A	£715	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129		
	2.0 Duratorq TDCi 150PS AWC	Diesel	Manual	Stage 6	£2,995	T/A	£1,915	T/A	46.3 (6.1)	57.7 (4.9)	52.3 (5.4)	139		
	2.0 Duratorq TDCi 150PS	Diesel	Automatic	Stage 6	£2,745	T/A	£1,665	T/A	47.9 (5.9)	58.9 (4.8)	54.3 (5.2)	134		
	2.0 Duratorq TDCi 180PS	Diesel	Manual	Stage 6	£2,345	T/A	£1,265	T/A	47.9 (5.9)	57.7 (4.9)	52.3 (5.4)	134		
	2.0 Duratorq TDCi 180PS	Diesel	Automatic	Stage 6	£3,245	T/A	£2,165	T/A	44.1 (6.4)	52.3 (5.4)	48.7 (5.8)	149		



Grand Tourneo Connect

Available from £1,295 Advance Payment

2017.75 Model Year

Model	Engine	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km) and CO ₂ Emissions				
					Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO ₂ Emissions (g/km) ^Ø	
Titanium													
	1.5 120PS with Auto Start-Stop	Diesel	Manual	Stage 6	£1,295	T/A	£215	T/A	57.6 (4.9)	64.2 (4.4)	61.4 (4.6)	119	
	1.5 120PS with Auto Start-Stop	Diesel	Automatic	Stage 6	£2,295	T/A	£1,215	T/A	52.3 (5.4)	60.1 (4.7)	56.6 (5.0)	129	
Titanium with Delete Third Row Seats option													
	1.5 120PS with Auto Start-Stop	Diesel	Manual	Stage 6	£1,295	T/A	£215	T/A	57.6 (4.9)	64.2 (4.4)	61.4 (4.6)	119	
	1.5 120PS with Auto Start-Stop	Diesel	Automatic	Stage 6	£2,295	T/A	£1,215	T/A	52.3 (5.4)	60.1 (4.7)	56.6 (5.0)	129	

